Mr. Tim Cook CEO Apple One Infinite Loop Cupertino, CA 95014

October 13, 2016

Dear Mr. Cook:

We applaud Apple's commitment to New York City. However, we note that while our city currently has 10 Apple retail locations, not one of those locations is in The Bronx. In fact, our borough is the only one without a single Apple Store.

This is unfortunate, as our borough is ripe for Apple's business. A recent report by *Forbes* magazine found that, in the first two quarters of this year alone, your company sold more than 123 million iPhones worldwide. Tens of thousands of Bronxites are current Apple customers, and the release of the new iPhone 7 will likely drive that number even higher.

An Apple Store in The Bronx would complete your company's presence within New York City, while also allowing your company to become part of the continued positive transformation of our borough. Since 2009 The Bronx has seen more than \$9.493 billion in total development in all categories, and 54 million square feet of new construction. A new ground up regional mall, The Mall at Bay Plaza, opened in 2014 and is thriving with dozens of national tenants. In addition, we have successful retail strips across the borough, such as The Hub/3rd Avenue, Fordham Road and Kingsbridge/Broadway that feature some of the highest foot traffic numbers of any shopping location in the region. "Apple Bronx" would be a welcome addition to our portfolio.

The continued growth and success of The Bronx requires strong partners in both the public and private sector that help to not only create new jobs and provide new retail opportunities, but also contribute to the rebranding of our borough. Few brands are as recognized and admired as Apple, and an "Apple Bronx" location would be another signal to the world that The Bronx is open for business.

It is time for The Bronx to get its bite of the Apple!

Sincerely,

Ruben Diaz Jr. Bronx Borough President

José E. Serrano Congress Member

Joseph Crowley Congress Member

Jeffrey D. Klein NYS Senate Coalition Co-Leader

Ewit L. Engel

Eliot L. Engel Congress Member

Rev. Ruben Diaz NYS Senator

Gustavo Rivera NYS Senator



Andrew Cohen NYC Council Member

Annabel Palma NYC Council Member

James Vacca NYC Council Member

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Michael Benedetto NYS Assembly Member

Mark Gjonaj

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José Rivera NYS Assembly Member

Kenans Ino

José M. Serrano NYS Senator

Vanessa Gibson NYC Council Member

Rafdel Salamanća Jr. NYC Council Member

Carmen E. arroyo

Carmen E. Arroyo NYS Assembly Member

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Marcos A. Crespo NYS Assembly Member

Latoya Jőyner NYS Assembly Member

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Luis R. Sepúlvedá NYS Assembly Member

Fernando Cabrera NYC Council Member

And King *V* NYC Council Member

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Ritchie Torres NYC Council Member

Blake cheel

Michael A. Blake NYS Assembly Member

Jeffrey Dinowitz NYS Assembly Member

Victor M. Pichardo NYS Assembly Member



CARL E. HEASTIE Speaker

September 30, 2016

Mr. Tim Cook CEO, Apple One Infinite Loop Cupertino, CA 95014

Dear Mr. Cook:

THE ASSEMBLY STATE OF NEW YORK ALBANY Room 932 Legislative Office Building Albany, New York 12248 518-455-3791 FAX: 518-455-5459

1446 East Gun Hill Road Bronx, New York 10469 718-654-6539 FAX: 718-654-5836

250 Broadway, Suite 2301 New York, New York 10007 212-312-1400 FAX: 212-312-1418

I write to urge you to bring one of your Apple Stores to the great borough of The Bronx. It has been brought to my attention that New York City currently has 10 Apple retail locations, not one of those locations is in The Bronx. In fact, our borough is the only one without a single Apple Store.

The Bronx is home to more than 1.4 million people and I am certain that a significant portion of our residents own an iPhone. The release of the new iPhone 7 will likely drive that number even higher, however; Apple does not have a store in our community. Apple's presence in The Bronx will not only provide a significant portion of your customers with convenient access for new purchases and services but it will help the continued revitalization of the Bronx's economic development engine. Since 2009 The Bronx has seen more than \$9.493 billion in total development in all categories, and 54 million square feet of new construction.

Our borough is teeming with excellent sites for a Bronx Apple location. A new ground up regional mall, The Mall at Bay Plaza, opened in 2014 and is thriving with dozens of national tenants. In addition, we have successful retail strips across the borough, such as The Hub/3rd Avenue, Fordham Road and Kingsbridge/Broadway that feature some of the highest foot traffic numbers of any shopping location in the region. I am confident "Apple Bronx" would be a welcome addition to our community and I am certain Apple would find success in this venture.

As The Bronx continues its metamorphosis into an economic powerhouse, our growth and success requires close coordination with successful corporations like Apple so we can help bring new products to our 1.5 million customers. Your support will not only send a message to your customers that you are investing in their lives with jobs and opportunities but it will help your corporation further infiltrate the Bronx market. Few brands are as recognized and admired as Apple, and an "Apple Bronx" location would be another signal to the world that The Bronx is open for business.

Thank you in advance for your consideration of this request. Please feel free to contact me if I can be of any further clarification on this issue.

Sincerely. Carl E. Heastie

Carl E. Heastin Speaker